



Water and Sanitation Agency, Lahore



Lahore Water and Wastewater Management Project
(LWWMP)

AIIB Project No. P000074

Contract No. 0074-PAK-02

Minutes of Pre-Application Meeting

for

Prequalification Process

**Procurement of Works under Design, Build and Operation (DBO)
Mode**

**Construction of Surface Water Treatment Plant and
Construction of Transmission Main, Feeding Main and
Distribution Network
at BRBD Canal, Lahore**

7th October 2024

MINUTES OF PRE-APPLICATION MEETING

for

Procurement of Works under Design, Build and Operation (DBO) Mode

Construction of Surface Water Treatment Plant and Construction of Transmission Main, Feeding Main and Distribution Network at BRBD Canal, Lahore
Prequalification Reference No.: 0074-PAK-02

1. Introduction

WASA Lahore intends to prequalify Applicants for Procurement of Works under **Design, Build and Operation (DBO) Mode** for “**Construction of Surface Water Treatment Plant and Construction of Transmission Main, Feeding Main and Distribution Network at BRBD Canal, Lahore**”. For this reason WASA Lahore issued **Invitation for Prequalification on Friday, 13th September, 2024**. The process will follow the procedures as specified in the Bank’s Interim Operational Directive on **Procurement Instructions for Recipients (PIR, June 2, 2016, updated from time to time)**”, and is open to all eligible Applicants as defined in the PIR.

To ensure wide dissemination of Invitation for Prequalification, it has been advertised in prominent newspapers, including the Daily Dawn & the Daily Express (National Newspapers), and the Khaleej Times (International Newspaper) with the approval of the competent authority. The procurement notice has also been published on the AIIB Bank and UNDB websites. The PQ Document is available on the WASA website for inspection only and can be downloaded free of charge.

In compliance to ITP 7 [Clarification of Prequalification Document and Pre- Application Meeting Section I & II Instructions to Applicants (ITA & ADS), a Pre-Application Meeting was arranged in this regard on October 7th, 2024 at 1100 hours as mentioned in the advertisement and also in PQ Document. The purpose of the meeting was to explain the PQ documents, important aspects and to clarify queries asked by the prospective applicants.

The Pre-Application Meeting was held at the WASA Committee Room, Ground Floor, 2-Zahoor Elahi Road, Gulberg-II, Lahore, Pakistan.

2. Participants

From the Employer (WASA)

Sr. #	Name	Designation
1.	Hafiz Muhammad Ijaz Rasool	Dy. Managing Director (Engineering), WASA, Lahore
2.	Mr. Hisham Vaseer	Project Director PMU LWWMP
3.	Mr. Talha Ikram	Asst. Project Director PMU LWWMP

From the Project Management Consultant – PMC (DAR-ASIAN JV)

Sr. #	Name
1.	Mr. Mohamed Aly ElKordy (DAR)
2	Mr. Ibrahim Hadad (DAR)
3.	Mr. Shaheen Sabir (DAR)

List of Prospective Applicants

The following participants attended the meeting representing various companies:

Sr. No.	Name of attendee
Physical attendees at WASA Head Office, Lahore	
1.	Mr. Mian Muhammad Siddique
2.	Mr. Muhammad Ashraf
3.	Mr. Zeeshan Shabir
4.	Mr. Ling Joinke
5.	Mr. Kashif Rasheed
6.	Mr. Rehan Akbar
7.	Mr. Obaid
8.	Mr. Atif Javed
9.	Mr. Syed Faraz Jamal
10.	Mr. Gohar Jamal
11.	Mr. Talha Razzaq
Online attendees via Meeting Link	
12.	Mr. Zain Tariq
13.	Mr. Sunny.Soong
14.	Mr. Pennyzen
15.	Syed Ali Raza
16.	Mr. Mursaleen
17.	Ms. Meggie Zhai
18.	Ms. Célia Voyeau
19.	Mr. Obaid

The meeting was hosted the by Project Director PMU WASA LWWMP Mr. Hisham Vaseer.

3. Minutes of Proceedings

On behalf of WASA, Project Director PMU LWWMP started the proceedings with the recitation of the Holy Quran and welcomed the participants/representatives of prospective applicants and explained the order of proceedings. The proceedings started with a formal introduction of all attendees.

The PMC gave a presentation covering the following topics:

- ✓ Purpose of Pre-Application Meeting
- ✓ Project Summary and Scope
- ✓ Contents of the Prequalification Document
- ✓ Qualification Criteria and Requirements
- ✓ Submission and Opening of Applications
- ✓ Employer's Right to Accept or Reject Applicants

The PMC clarified that queries raised during the meeting may be discussed in general, however, official responses will be provided in writing to prospective applicants who have obtained the documents from WASA and submitted written queries.

The following queries were raised by different applicants as understood and clarified during the meeting by the Employer & PMC:

Q: The time required for the submission of documents may not be sufficient to undergo the required authorized translations and attestations. Therefore, could the firms submit translated documents without attestation in the application, and then provide the attested documents later?

A: It is preferable to submit authorized translations & their attestations at the time of application submission. However, if in case, the authorized translations & attestations are not available at the time of submission owing to delay in processing, the applicant is required to provide a list of such documents in the application, alongwith proof of their processing for authorization & attestation from the relevant body. The applicant should also include a formal request for these documents to be considered once received after the due process. The Employer, however, reserves the right to accept or reject such requests from the applicant pursuant to ITA 26..

Q: Clarify the minimum and maximum number of applicants intended for the prequalification in the document.

A. Pursuant to ITA 27.1 (ADS, Section II), the Employer intends to prequalify a minimum of four (4) longlisted Applicants. This number is referred to a x. If the number of Applicants is less than 4, the prequalification process may be cancelled.

At its sole discretion, the Employer may prequalify more than the minimum number of longlisted Applicants, up to a maximum of Ten (10). This number is referred to as y. If more than 10 Applicants meet the qualification criteria outlined in Table-1 of Section-III, they will be ranked based on the Rated Criteria and Requirements in Table 2. Only

the top 10 ranked applicants will be prequalified, while the remaining applicants will be rejected.

Q: What is the status of land acquisition for the project?

A: The land required for constructing the surface water treatment plant (54MGD) and the raw water channel has been acquired.

Q: When should the documents required for rated criteria be submitted?

A: All documents required for rated criteria should be submitted with the prequalification application. The prequalification application should contain all requisite information along with documents required for evaluation, as per Table 1, Table 2 and related forms in Section IV.

Q: What is the possibility for arranging a site visit?

A: A site visit can be arranged upon formal request from the prospective applicant, with the date & time to be mutually agreed.

Q: Would it be possible to separate the project into different packages for ease of execution?

A: The project shall be procured and executed as one package. It was clarified to the applicants that the DBO Contractor shall be responsible for all components of the project, including the main components explained in Section VII of the prequalification document.

Q: What is the possibility of extending the submission deadline?

A: Applicants may request a time extension. However, it was clarified during the meeting that sufficient time has been accorded for the submission of applications. Therefore, any time extension is unlikely to be granted, as the project readiness is adhering to strict timelines.

WASA and PMC endeavoured to provide answers and clarified some of the queries during the meeting. However, official replies shall only be provided in writing to all those who have obtained the PQ Document from WASA and submitted their queries in writing.

The meeting concluded with a word of thanks to all participants and encouragement to form well thought out detailed Applications for the prequalification.